

JACK W. KEATING

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Current Address:

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Permanent Address:

3924 Cold Spring Road
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OBJECTIVE

Seeking a summer financial planning internship to gain real world experience by working with advisors to see how they create financial plans, communicate with clients, and manage their business.

EDUCATION

Virginia Polytechnic Institute and State University

Blacksburg, VA

B.S. in Business, expected May 2019

Major: Finance, CFP® Certification Education Option

Dean's List: Fall 2016 GPA: 3.2

EXPERIENCE

William and Mary Sports Marketing Internship

Williamsburg, VA

May - August 2017

- Improved communication skills and attention to detail by organizing and coordinating game day activities between the college and athletic team sponsors for the upcoming season.
- Refined professionalism skills by distributing marketing materials and promotional items to alumni, Griffin's Kids Club members and local businesses.

Vanguard EXPLORE Day

Charlotte, NC

April 2017

- Discussed Vanguard's business model and career opportunities.
- Networked with various team members to better understand individual career paths.

AXA Advisors NEXT Step Externship

Washington, D.C.

February - March 2017

- Completed a financial planning case study using AXA's proprietary "asset map" tool, which helped to improve my critical thinking skills.
- Analyzed hypothetical client's financial situation and created a financial plan which included cash flows, retirement planning, investments, and basic insurance recommendations.

Colonial Heritage Golf Club

Williamsburg, VA

May - August 2016

- Developed a strong work ethic by opening the course daily at 5:30 a.m.
- Responsibilities included setting tee times, helping members with equipment, managing the golf carts, and maintaining the course.

**HONORS AND
ACTIVITIES**

- Financial Planning Association member (2017 - present)
- National Society of Collegiate Scholars member (2015 - present)
- Hospice House, Williamsburg, VA volunteer (2010 - 2017)