

Dane Shinault

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Objective:

Seeking a position to gain knowledge and experience toward CFP® certification and a successful career with the firm.

EDUCATION:

Virginia Tech, Pamplin College of Business

B.S. in Business, Major in Finance, CFP® Certification Education Track

Overall GPA: 3.27/4.00

Expected Graduation: May 2018

Financing over 50% of college education through loans and employment

First-generation college student

EXPERIENCE:

Joel Isaacson & Co., Financial Planning Intern – New York, NY

July 2017 – August 2017

- Sat in client meetings, taking notes to summarize clients' needs and concerns
- Reviewed client objectives before meetings to help advisor determine if they aligned with the financial plan
- Developed skills with Schwab PortfolioCenter®
- Used Morningstar to research securities to update asset classifications
- Prepared reports on current asset allocations for client meetings

LuLaRoe, Consultant – Hillsville, VA

December 2016 – August 2017

- With a partner formed an LLC to represent a nationally recognized clothing line
- Using face-to-face, referral and on-line marketing strategies

C&C Fencing, Installer – Woodlawn, VA

December 2015 – June 2017

- Installed woven wire and wooden fence with a team of 4-6 people
- Worked on multiple commercial, residential and governmental fencing jobs
- Completed approximately 50,000 feet of woven wire and wooden fence over 8 months of employment
- Paid on commission based upon footage of fence completed, so learned efficiency, team work, and work ethic

CVS Pharmacy, Cashier – Hillsville, VA

September 2012 – February 2016

- Worked as cashier and managed inventory in the store, requiring attention to detail
- Developed communication and customer service skills interacting with customers
- Helped managers open and close the store
- Worked 10-15 hours per week during high school and continued while in college

ACTIVITIES AND HONORS:

Financial Planning Association, Student Chapter

October 2016 – Present

Finance Club

April 2016 – Present

Amateur Drag Racing

May 2004 – September 2017

- Maintained and raced a vehicle in drag races in Virginia and other eastern states

National Honor Society

August 2011 – May 2014

Upward Sports – Woodlawn, VA

November 2012 – February 2013

Basketball Coach

- Volunteered to coach an Upward basketball team of 8 and 9 year olds at a local church
- Organized and scheduled practices for the team
- Trusted by parents to keep kids safe and interested in the game during practices and games
- Able to motivate players to improve throughout the season

OTHER:

Avid golfer (7 handicap)