

**College Address:**  
1711 Whipple Dr. Apt. 2  
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**W. Kalil Smith**  
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**Permanent Address:**  
8782 Dunstable Loop  
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**Education:**

Virginia Polytechnic Institute and State University, Blacksburg, VA  
B.S. Business, *Expected* May 2020  
Major: Finance, CFP® Certification Education Option      GPA: 3.00

**Work Experience:**

Virginia Tech University Bookstore - Blacksburg, VA      Sep 2017 - Present  
*Mail Order/Cashier*

- Organize and process online orders for Virginia Tech apparel and textbooks
- Implement fiscal responsibility and management when handling customer transactions
- Practice customer service through daily interactions with shoppers

Aflac - Fairfax, VA      Jun 2017 - Aug 2017  
*Sales and Marketing Intern*

- Marketed Aflac products and employee benefits to other businesses
- Managed voluntary employee benefits for small businesses

Center for Survey Research - Blacksburg, VA      Oct 2016 - Sep 2017  
*Data Collection Assistant*

- Assisted with multiple local and state funded projects
- Gathered information influencing public policy
- Developed interpersonal communication skills when interacting with participants over the phone

**Leadership Experience:**

Black Student Alliance      Sep 2017 - Present  
*Finance Chair*

- Manage a \$200,000 budget for the Black Student Alliance
- Attend weekly meetings to discuss the allocation of funds for student organizations

Pamplin Multicultural Diversity Council      Nov 2017 - Present  
*Marketing Committee*

- Work with other student members to ensure that our views and ideas for the campus' diversity are implemented
- Plan events that attract other students and faculty to address the lack of diversity and inclusion around campus
- Successfully implement campus-wide events such as the Annual Diversity Conference and Case Competition

Leadership Excellence and Academics in Pamplin, Virginia Tech      Summer 2016

- Participated in a job seeking, networking, and resume building program with Pamplin staff
- Worked in small groups of five to accomplish business related tasks