

NICHOLAS TANG

Current:
307 Shenandoah Circle,
Blacksburg, VA 24060

ntang8@vt.edu | (571) 292-4548

Permanent:
3607 Coatesly Drive,
Chantilly, VA 20151

EDUCATION

Virginia Polytechnic Institute and State University (Virginia Tech)

B.S. in Business: Finance Major (CFA Track); Minor: Entrepreneurship

GPA: **3.75/4.0**, Dean's List (every semester), Honors College

R.B. Pamplin Freshman Merit Scholarship

Blacksburg, Virginia
Expected Graduation: May 2019

WORK EXPERIENCE

Amtrak

Financial Analyst Intern: Marketing & Business Development Team

Washington, D.C.

July 2017 – August 2017

- Built an excel model to assess returns on investment (ROI) and customer satisfaction scores (eCSI index) of 508 capital projects worth \$918 million of funding totals for FY18
- Analyzed cash and credit sales with ridership data to evaluate the Food & Beverage business unit's (F&B) operating loss
- Proposed a strategic partnership with Alibaba to drive revenue growth from outbound Chinese travelers

Lochlin Partners

Market Research Intern

McLean, VA

June 2017 – July 2017

- Discovered 1,800 potential government affair contact leads by sorting through lists imported from online databases
- Advised the company partners on using *Survey Monkey* by comparing the project scope with the capabilities and pricing of other platforms; launched a market research survey for over 2,000 contacts

Viking Capital LLC

Junior Analyst

McLean, VA

June 2017 - July 2017

- Assessed potential multi-family home investments by analyzing cash flows to maximize investor returns annually
- Underwrote contracts in excel and compared similar market transactions to validate the selling price

K2 Private Equity Fund

Virtual Intern

Denver, CO (Remote)

April 2017

- Researched and presented my findings on the Drug Delivery Industry using *MarketLine & Mergent Online* databases
- Pitched 2 private companies according to the investment criteria for potential acquisitions

Fairfax County Government, Department of Finance

Operations and IT Support Intern

Fairfax, VA

June 2016 – August 2016

- Programmed an excel macro using Visual Basic for Application (VBA) to efficiently sort over 4,000 data entries for the Unclaimed Money Division
- Shadowed the Investments and Cash Management Division on how the county invested their \$2 billion portfolio in A-1 and P-1 rated bonds and AA-rated certificates of deposit

EXTRACURRICULAR LEADERSHIP EXPERIENCE

Hyperloop at Virginia Tech

Business Team Lead

Blacksburg, VA

November 2016 – Present

- Executing deals to attain over \$30,000 from corporate and university-based sponsorships to meet forecasted costs for the pod
- Strategizing and launching a \$10,000 crowdfunding campaign in Fall 2017 with milestone goals and marketing initiatives
- Won 4th place at the January 2017 International SpaceX Competition in Hawthorne, California

Chinese American Society (CAS)

Treasurer

Blacksburg, VA

August 2016 – May 2017

- Managed \$3,500 budget for biweekly CAS events
- Successfully obtained \$5,900 of funding from Student Budget Board for annual Chinabration culture show

Innovate Entrepreneurial Living Learning Community

Networked with successful visiting Entrepreneurs-In-Residence (EIR) every week

August 2015 – May 2016

UNIVERSITY PROJECTS

Excel Portfolio Project, Financial Analytics Course

Spring 2017 Semester

- Combined 4 stocks with 10-year Treasury to create a portfolio that showed their performance against the S&P 500 (1996 – 2016) and applied portfolio diversification concepts to hedge risk

SKILLS AND ACHIEVEMENTS

Languages: Conversational proficiency in Cantonese and beginner in Mandarin

Technical Skills: Java, Visual Basic for Application (VBA), HTML, CSS

Training: Discounted Cash Flow Models (DCF)

Activities: Basketball, Badminton, Swimming, Flag Football, Fishing (Freshwater and Surf Fishing), Dragon Boat, Chess

Beta Gamma Sigma Honor Society – undergraduate honor society consisting of top 10% of business majors