

Marcus A. Startzel

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Current Address:

451 Roanoke Street E, Apt J
Blacksburg, VA 24060

Permanent Address:

211 Wardour Drive
Annapolis, MD 21401

OBJECTIVE To obtain a full time advisory position with a professional services or consulting firm

EDUCATION **B.S., Finance**, expected graduation May 2017
Virginia Polytechnic Institute and State University (Virginia Tech), Blacksburg, VA
Overall GPA: 3.24
In Major GPA: 3.45
Dean's List: Spring 2014, Fall 2014, Spring 2015

WORK

EXPERIENCE **Medialink**, New York, NY

Strategy Consulting Intern, Summer 2016

- Prepared client briefs to influence strategy for meetings with potential partners
- Analyzed market presence and competitive landscape for clients
- Provided insights and suggestions for client restructuring
- Contributed to client meetings over the phone and in person

A&S Smith Development, Edgewater, MD

Summer Intern, Summer 2014/2015

- Focused on sales & customer services as sole client representative responsible for client on-boarding
- Office work involving sales of boat slips, aiding clients, answering the phone, and working with QuickBooks
- Organized storage and planning projects to maximize use of land.
- Developed communication skills addressing billing concerns with customers

DiNenna Lee CPA's, LLC, Annapolis MD

Tax Intern, Summer 2014/Winter 2015

- Observed specific business operations and processes to compare with other businesses and their practices
- Completed several projects to support office and roster of tax clients.
- Advised on decisions pertaining to advertising
- Served as a learning member of the business by participating in confidential meetings and scanning critical financial statements

ACTIVITIES Sigma Alpha Epsilon National Fraternity: Deputy Treasurer, Social Chair, Rush Chair, New Member Educator
Finance Club | Scooter Club
ULAX Blacksburg Lacrosse League